



Job Title: Vice President of Business Development
Department: Business Development
Reports To: CEO

Mosaic Microsystems is a semiconductor packaging company commercializing the use of thin glass substrates with through glass vias (TGVs) for next generation microelectronics and photonics Advanced Packaging. Mosaic makes glass interposer packaging solutions for heterogeneous integration in 5G, MEMs, millimeter-wave, and artificial intelligence.

SUMMARY: Mosaic Microsystems is seeking a passionate, hard-driving Vice-President for Business Development to grow our transformative business in Advanced Packaging for microelectronics and photonics. Responsible for the identification and acquisition of customers, the ideal candidate for this role is evangelistic, creative, and familiar with semiconductor packaging industry. This position is the key revenue driver of the company, and is responsible for introducing and selling our products and services, from lead generation through close. The VP for Business Development will define market requirements for Mosaic's thin glass products, and help to formulate the roadmap expanding Mosaic's product portfolio, working in close collaboration with Mosaic's innovative technical team. The successful candidate provides insight and analysis of the competitive marketplace in Advanced Packaging, and leads the reporting across functions to give internal leadership team understanding of the current state of Mosaic's business as it relates to sales, profitability, billing, and forecasting. Experience in the electronic and/or photonic packaging industry is required; the candidate must be able to speak the technical language used by our customers and understand the requirements.

To apply, or for more information, contact info@mosaicmicro.com